

FRANCHISE BROCHURE

# THE UNIQUE TASTE



#### **WHO WE ARE**

Al-Qaissi Roastery, was established in 1981. Our start was in a small family roaster in Jerusalem-Palestine, and with the passage of time we carried our inherited experience to Amman-Jordan. Now Al-Qaissi has 6 roasters spread all over Amman specialized in roast and serving exceptional coffee, we also offer fresh nuts with a variety of flavors variety and mixtures. Moreover, our customers can enjoy many of our options of eastern and western spices, as well as various kinds of Al-Qaissi thyme.

Our goal has been very clear from the beginning: to acquire a special place for the "Al-Qaissi" brand among customers by preparing and roasting our products with the latest roasting machines and to ensure the highest international quality standards also to carefully choose the best brands so that customers get the wonderful taste every time they choose Al- Qaissi, and to change the world view of roasteries as a place for coffee and nuts only.



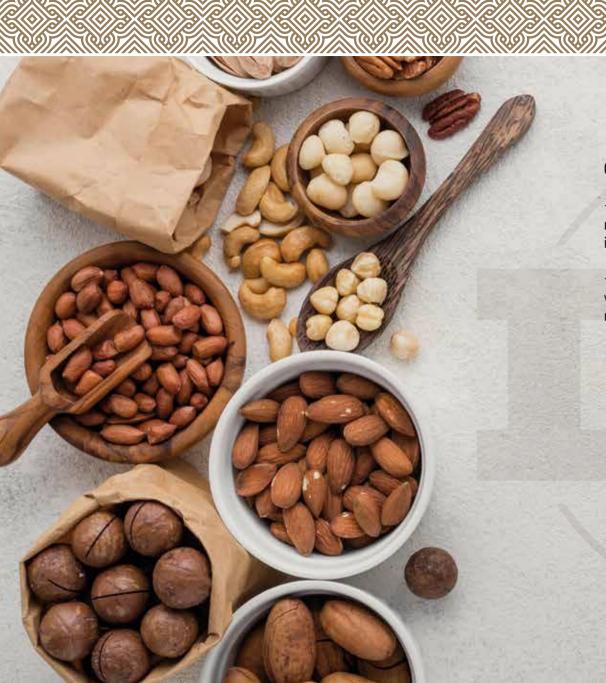
#### **OUR FOUNDERS**

Our founder, Hisham Al-Qaissi, shared with his sons his experience and passion for roasting and serving quality products.

Using their collective decades of experience in roasters and food serving industry, they designated this magnificent experience to bring authentic reminiscent flavors to the Middle East.

Hisham Al-Qaissi & Sons share the desire and passion for a different and enjoyable experience using decades of inherited experience in the roasting business. Al-Qaissi designed this wonderful brand to deliver an exceptional experience to their customers.





#### **OUR STRENGTHS**

- We gained ISO 2200/2018 certification, which means that all of our products are subject to international health and safety standards.
- We became one of the most important & well-known Roasreies in Jordan while fully maintaining the level of quality.





#### Coffee:

Contains carefully selected coffee and rich beans, which is roasted in carefully selected temperatures to produce coffee with a taste that reflects our inherited experience.



#### **Nuts:**

Al-Qaissi provides more than 150 types of nuts and seeds daily, including: raw, roasted and smoked nuts, to suit all tastes and desires so that customers get an unforgettable experience every time they eat Al-Qaissi nuts.



#### Chocolate:

Al-Qaissi travels thousands of miles to select the best flavors of chocolate to fetch their customers unique, distinctive and different fillings & flavors of chocolate.



## Thyme:

Fresh green thyme from the best Jordanian and Palestinian farms. They are ground and presented in different types under the supervision of highly skilled craftsmen with inherited experience.



## **Spices:**

Al-Qaissi is distinguished for preparing many spices mixtures for daily use to suit all dishes and all cultures, and which have been carefully ground with the best machines under the supervision of highly trained and experienced craftsmen to match international quality standards.



#### **OUR VISION**

To be a role model of innovation, quality, and sincerity among other roasters regionally and internationally. Moreover, we plan to broaden the reach of our services and satisfy more customers.

#### **OUR MISSION**

To display competency and responsibility in every aspect of our work, and to be known for premium-level products and service. Our main goal is to satisfy our customers with the best of our ability, enough to be promoted by the customers themselves.

#### Our passion

Our passion is to give our customers an unforgettable every time they choose Al-Qaissi; we want to change people's perception of roasteries and have the best shopping experience inside our stores.



#### **OUR LOCATIONS**

Al-Qaissi Roastery is a series of roasters under the management of Hisham Al-Qaissi and Sons Company.

Al-Qaissi Roastery's main branch is in Al Wehdat city, with five other branches spread around Amman, Jordan.

We are planning to expand in expand in Jordan, Middle east and all over the world.

#### **FRANCHISEE SUPPORT**

Become a partner

To be an AL-Qaissi Roastery franchisee gives you the opportunity to run your business independently, with the added support of our systems that will increase your chances of success.

Our support service includes:

- 1- Site selection
- 2- Equipment selection
- 3- Management hiring
- 4- Intensive training
- 5- Management guidelines
- 6- Al-Qaissi roastery's brand rights
- 7- Ongoing operational support of Al-Qaissi and access to a confidential operations manual.
- 8- Guidelines for roastery design & construction
- 9- Marketing plans through the central marketing department of the franchisor's.
- 10- Professional training covering all aspects of the business of all levels of the hierarchy.
- 11- We provide you all the raw material to operate your shop.



#### **WHAT IT TAKES**

If you're serious about contributing to our success, we'll work together to create a partnership that benefits both our company and you. We prioritize financial growth and outstanding returns, because that's what we're all about.

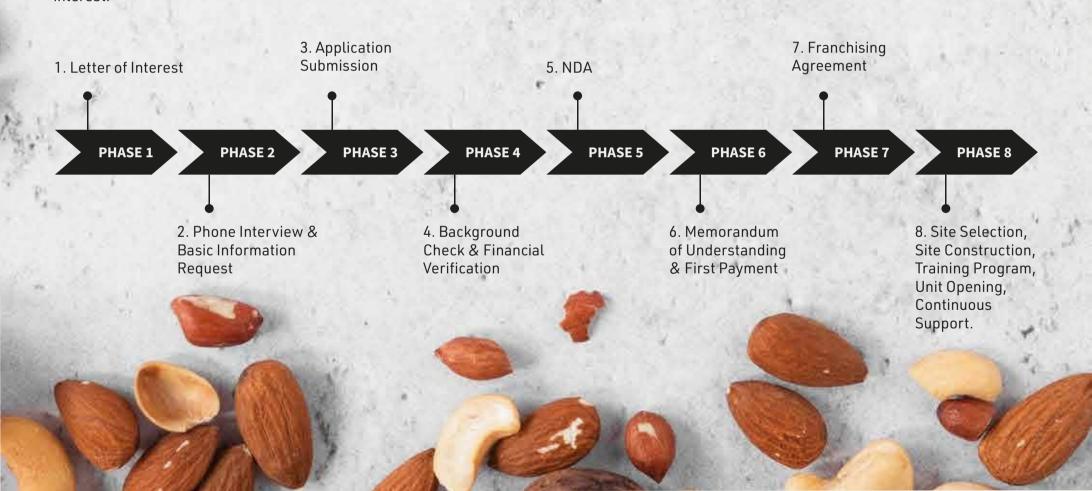
Do you share these traits as our most successful franchisees have?

- 1- IMPECCABLE INTERPERSONAL SKILLS.
- 2- ABILITY TO MAINTAIN FOCUS ON PROVIDING THE BEST CUSTOMER EXPERIENCE POSSIBLE.
- 3- ABILITY TO RUN ALL OPERATIONAL ASPECTS OF A BUSINESS.
- 4- ABILITY TO ADAPT TO CHANGING MARKET NEEDS & TRENDS.
- 5- ABILITY TO PRODUCE FINANCIAL RESULTS.
- 6- DESIRE TO LEARN & FOLLOW OUR OPERATING SYSTEM.



#### **MOVING FORWARD**

We conduct an 8-phase selection process that starts with you sending us a letter of interest.





# **THANK YOU**

For More Info Don't Hesitate To Contact Us.

CONTACT PHONE WEBSITE

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BRANDING PROFILE



ALQAISSI



مننحن

تأسس محمص القيسي عام 1981 و كانت بدايتنا في محمص عائلي صغير في القدس - فلسطين ، ومع مرور الوقت انتقلنا الى الاردن وحافظنا على البداية والخبرة المتوارثة لتقديم أفضل المنتجات.الآن اصبح لدى القيسي 6 محامص منتشرة في جميع أنحاء عمان متخصصة في تحميص وتقديم قهوة استثنائية ،كما نقدم مكسرات طازجة بمجموعة متنوعة من النكهات والخلطات، كما ان عملائنا يمكنهم الاستمتاع بالعديد من خيارات البهارات الشرقية والغربية ، وكذلك أنواع مختلفة من زعتر القيسى.

#### **About us:**

Al-Qaissi Roastery, which was established in 1981. Our start was in a small family roaster in Jerusalem - Palestine, and with the passage of time we carried our inherited experience to Amman-Jordan. Now Al-Qaissi has 6 roasters spread all over Amman specialized in roast and serve exceptional coffee, we also offer fresh nuts with a variety of flavors and mixtures. Moreover, our customers can enjoy many of our options of eastern and western spices, as well as various kinds of Al-Qaissi thyme.







الرؤية

عردي. أن نُصبح مثالًا للإبداع والجودة والعمل الجاد في عالم المحامص على المستوى المحلي والعالمي، كما نخطط لتوفير خدماتنا ومنتجاتنا على مدى أوسع.

#### الرسالة :

أنُ نطبق مبدأ الأمانة والإخلاص والمسؤولية في كل مرحلة من عملنا، وأن نُعرف بالمنتجات والخدمة المثلى في السوق.

#### : liġaa

هدفنا الرئيسي الذي نسعى إليه بكامل قدرتنا هو إرضاء زبائننا بحيث يقومون بترويج منتجاتنا بأنفسهم.

#### Vision

To be an example of creativity, quality, and sincerity among other roaster's regionally and internationally. also we are planning to broaden the reach of our services and satisfy more customers.

#### Mission:

To display competency and responsibility in every aspect of our work, also to be known for premium-level products and service.

#### Goal:

Our main goal is satisfying our costomers, enough to be promoted by the customers themselves.









## القهوة

تحتوى قهوة القيسى على حبوب القهوة الغنية المختارة بعناية ومحمصة بدقة، آخذين بعين الأعتبار درجات حرارة معينة للحصول على قهوة بمذاق مختلف لتعكس خبرتنا المتوارثة.

#### COFFEE

Al-Qaissi coffee contains carefully selected coffee beans, which is roasted in Considered temperatures to obtain coffee with a different taste to reflect our inherited experience.



TURKISH COFFEE

















TURKISH COFFEE EXTRA **DARKWITH CARDAMOM**  قهوة تركية اكسترا فاتح معً هيل TURKISH COFFEE قهوة تركية اكسترا **EXTRA** وسط مع هیل MEDIUM WITH CARDAMOM



TURKISH COFFEE **EXTRA** LIGHT WITH CARDAMOM قهوة تركية اكسترا غامق مع هيل

200







Rich tasting from 100% Colombian coffee.

خلطة خاصة بمحمص القيسى مكونة من القهوة الكولوميية







TURKISH COFFEE DARK WITH CARDAMOM PREMIUM COFFEE BLEND قهوة تركية فاتح مع هيل بريميوم



TURKISH COFFEE قهوة تركية وسط مع هیل MEDIUM WITH CARDAMOM بريميوم PREMIUM COFFEE BLEND







قهوة تركية غامق مع هیل بريميوم









قهوة فرنسية FRENCH COFFEE WITHCREAM

مع الكريمـــة









قهوة أمريكية AMERICAN COFFEE











قهوة الفانيلا VANILLA COFFEE





قهوة البندق HAZELNUT COFFEE





قهوةالكراميل CARAMEL COFFEE





CHOCOLATE COFFEE

قهوة الشوكولاته







MASTIC FLAVORED COFFEE قهوة بنكهة المستكة







BARLEYCOFFEE EASYTO PREPARE

قهوة الشعير سريعة التحضرير















## المكسرات والبزروات

يقدم القيسي يوميا أكثر من 150 نوع مكسرات وبزورات منهـــا: النـــــيئ، المحمـــص والمدخن لتناسب جميع الأذواق والرغبات ليحصل الزبائن على المذاق الرائع في كل مرة يتناول فيها مكسرات القيسي.

#### **NUTS & SEEDS**

Al-Qaissi Provides more than 150 types of nuts and seeds, including: raw, roasted and smoked, to suit all tastes and desires, so that customers get the wonderful taste every time they eat Al-Qaissi nuts.





#### **SEEDS & PEANUTS**

SALTED CASHEW/240
PEELED ALMONDS
PEANUTS
SALTED PUMPKIN SEEDS
EGYPTION SALTED SEEDS
SUNFLOWER SEEDS
EXTRA MIXED
SUPER MIXED







## بزر وفستق

كاشو مملح/٢٤٠ لوز مقشر فستق سوداني بزر أبيض يقطين مالح بزر مصري مملح بزر دوار شمس مخلوطة اكسترا مخلوطة سوبر



Premium Quality





مكسرات مشكلة مملحة SALTED MIXED NUTS







قلوبات مشكلة مدخنة SMOKED MIXED KERENELS

WIGHT





قلوبات مشكلة مملحة SALTED MIXED KERENELS

WIGHT





مكسرات مشكلة اكسترا EXTRA MIXED NUTS

WIGH





مكسرات مشكلة مملحة SALTED MIXED NUTS





قلوبات مشكلة مدخنة SMOKED MIXED KERENELS

WIGHT





قلوبات مشكلة مملحة SALTED MIXED KERENELS

WIGHT





مكسرات مشكلة اكسترا EXTRA MIXED NUTS

WIGHT











**CASHWE** PREMIUM

کاجـــــــو بریمیوم

**PISTACHIO** PREMIUM

<mark>فستق حلبي</mark> بريميوم

WIGHT

200 GRAM



ALMOND PREMIUM

بريميوم

WIGHT --











الترا باور مکس ULTRA POWER MIX





lléjmy.

الترا فايب مكس

Ultra Fibe

الترا فايب مكس

**ULTRA FIBE MIX** 

القيسي

الترا فايب مكس Ultra Fibe



الترا جو مکس ULTRA GO MIX





الترافت مكس ULTRA FIT MIX

WIGHT





الترا باور مکس ULTRA POWER MIX



الترا فایب مکس ULTRA FIBE MIX





الترا جو مکس ULTRA GO MIX





الترا فت مكس ULTRA FIT MIX

WIGHT -





**ULTRA GO** MIX

الترا جو مکس

WIGHT



**ULTRA FIT** MIX

الترا <mark>فت</mark> مکس

التراجو مكس Ultra Go

WIGHT

100 GRAM









**ULTRA FIBE** MIX

الترا فايب مكس

WIGHT









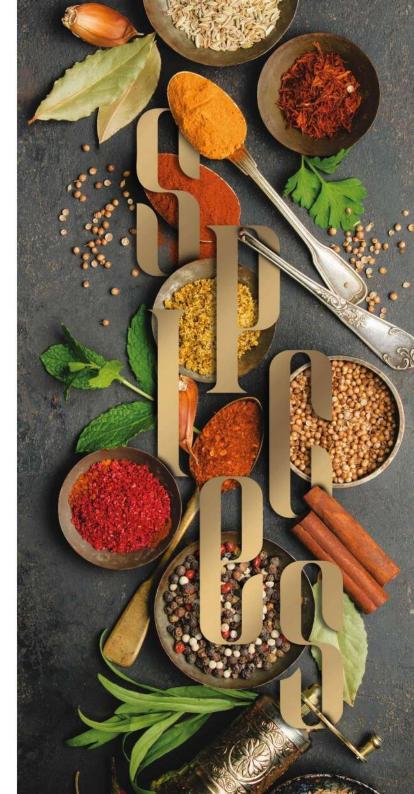
### البهارات

يتميز القيسي بتحضيره خلطات بهارات عديدة للاستخدام اليومي لتناسب كل الاطباق وجميع الثقافات، التي تم طحنهــــــا بعناية بافضـــل الماكينات بإشراف طواقم مدربة وبخبرة عالية مراعيين معايير الجودة العالمية.

#### **SPICES**

Al-Qaissi is distinguished by preparing many spices mixtures for daily use to suit all dishes and all cultures, which have been carefully ground with the best machines under the supervision of highly trained and experienced crews, observing international quality standards.







## **SPICES**

# عـــــارات

W	E	1	G.	H	1
91	1	G	P	۸	٨

90	GRAM
90	GRAM
90	GRAM
70	GRAM
90	GRAM
70	GRAM
70	GRAM
30	GRAM
70	GRAM

TURMERIC	کرکم
BLACK PAPPER	فلَّفَلُّ اسود
WHITE PEPPER	فلفل ابیض
CURRY	کاری
PAPRIKA	بابریکا
GROUND GARLIC	ثوم مطحون
GROUND ONION	بصل مطحون
GROUNG CUMIN	كمون مطحون
GROUND CINNAMON	قرفه مطحونه
CRUSHED HOT CHILI	شطة مجروشة
WHOLE CORIANDER	كزبرة ناعمة
ROSEMARY	اكليل الجبل
GROUND GINGER	زنجبيل مطحون













## 

TAT	THE	MT.	100
W	- 1	GF	
9 9	Aug Au	UI.	4 4

70	GRAM
70	GRAM
75	GRAM
75	GRAM
75	GRAM
70	GRAM
70	GRAM
70	GRAM
90	GRAM
70	GRAM
70	GRAM
70	GRAM
1	

MIX SPICES	بهار مشکل
GRILLED SPICES	بهار مشاوی
FISH SPICES	بھار سمك <sup>::</sup>
BIRYANI SPICES	بهار بریانی
SEVEN SPICES	البهارات آلسبعة
MANDI SPICES	بهار مندی
CHICKENS SPICES	بهار دجاج
EXTRA KAPSEH SPICES	بهار كبسة اكسترا
MEAT SPICES	بهار لحمه
CHICHEN SHAWERMA SPICES	بهار شاورما دجاج
MEAT SHAWERMA SPICES	بهار شاورما لحمة
MAQLUBA SPICES	بهار مقلوبة
MIXICAN SPICE	بهار مکسیکي
KEDRAH SPICES	بهار قدرة
MEAT SPICES	بهار لحمة
OUZIE SPICES	بهار اوزي
	100000000000000000000000000000000000000











#### الزعتر

اوراق الزعتر الأخضر الطبيعي الطازج من أفضل المزارع الأردنية والفلسطينية ، يتم طحنه وتقديمه بأنواع مختلفة بإشراف إيد ماهرة مفعمة بالخبرة المتوارثة .

### زعتر القيسي

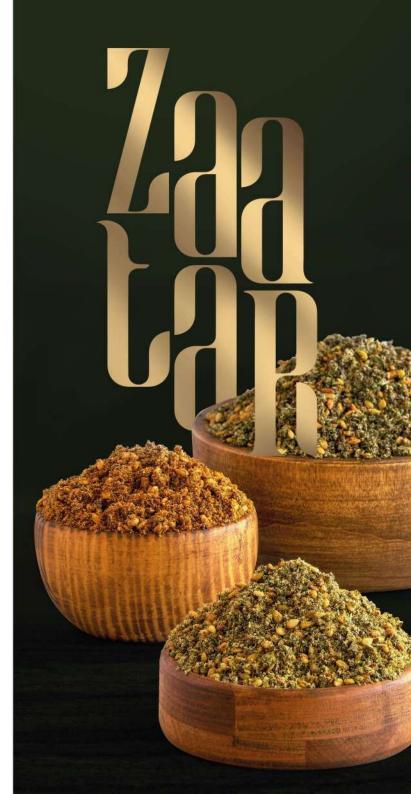
مفروك بزيتُ الزيتون البلدي / نسبة الزعتر 90%

#### زعتر الضفة

مفروك بزيت الزيتون البلدي / نسبة الزعتر 90%

#### دقة القيسى

تحتوي دقّة الَّقيسي على انقى أنواع القمح المختار بعناية مضاف اليه البابريكا.







ZAATAR ORIGINAL GREEN





دُقِّے ۃ نوع ممتاز

DOQQA PREMIUM CLASS





SPICY DOQQA
ORIGINAL PRODUCT



#### Thyme

Fresh green thyme from the best Jordanian and Palestinian farms, they are ground and presented in different types under the supervision of highly Skilled crews that have the inherited experience

#### AL- Qaissi Thyme

Rubbed with olive oil / Thyme percentage: 90%.

#### Palestine Thyme

Rubbed with olive oil / Thyme percentage: 90%.

#### Al-Qaissi Daqqa

Contains the purest types of carefully selected wheat, in addition to paprika.



**خلطة الفلافل** منتج طبيعي

MIX FALAFEL PREMIUM CLASS





س<mark>مــــاق</mark> منتج طبيعي

SUMAC PREMIUM CLASS





فريكة ناعمة

FREEKEH FINE COARSE

S00 X12



FREEKEH EXTRA COARSE GRIND





ميرمية مجففة منتج طبيعي

DRIED SAGE NATURAL PRODCUT





**سحلب** منتج طبيعي

SAHLAB ORIGINAL PRODUCT





## الأعشاب

أعشاب طبيعية مختارة بدقة للحفاظ على خصائصها العلاجية العديدة والمتنوعة وايضاً يتم استخدامها في الطبخ .

#### **HERBS**

Carefully selected natural herbs to preserve their numerous and diverse therapeutic properties, and they are also used in cooking

#### WIGHT

70	GRAM	BAYLEAVES	ورق غار
100	GRAM	MALISA	مليسة
100	GRAM	CHAMOMILE	بابونج
50	GRAM	OREGANO	زعتر آورجانو
50	GRAM	THYME LEAVES	زعتر ورق
300	GRAM	GINGER TEA	شاى الزنجبيل
70	GRAM	SENNA LEAVES	سنمكة
60	GRAM	OSHROQ	عشرق
300	GRAM	DRIED MIXED HERBS	زهورات شامية
250	GRAM	<b>CINNAMON STICK</b>	قرفة عيدان
125	GRAM	DRIED BASIL	ريحان
125	GRAM	DRIED MINT	نعنع ناشف









Certificate JO20/85120

The management system of



#### Hisham alQaissi & Sons L.L.C.

Ibrahim Al Shaibani Street, Building (8), Amman 11110, Jordan

has been assessed and certified as meeting the requirements of

#### ISO 22000:2018

For the following activities

Roasting Nuts, Grinding and Filling Coffee, Grinding and Packing Spices and Preparing Thyme of All Kinds, and Packing of

Certificate JO23/00000143

The management system of

#### Hisham alQaissi & Sons L.L.C.

Ibrahim Al Shaibani Street, Building (8), Amman 11110, Jordan

has been assessed and certified as meeting the requirements of

#### ISO 9001:2015

For the following activities

Roasting Nuts, Grinding and Filling Coffee, Grinding and Packing Spices and Preparing Thyme of All Kinds, and Packing of Legumes.

Food Category -CII - Processing of perishable plant products, CIV - Processing of ambient stable products. This certificate is valid from 06 August 2023 until 06 August 2026 and remains valid subject to setsfactory surveillance audits.

Issue 2. Certified since 06 August 2020

Josephen 4. Hall

Authorised by Joriathan Hall

Slobal Head - Certification Services

903 United Kingdom Ltd Rossmore Business Park, Ellesmore Port, Cheshire, CH65 3EN, LK L+44 (0)151 350-8666 - www.sgs.com







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This certificate is valid from 16 July 2023 until 15 July 2026 and remains valid subject to satisfactory surveillance audits Issue 1. Certified since 16 July 2023



Authorised by

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SGS Société Générale de Surveillance SA Technoparistrasse 1, 8005, Zurich, Switzerland 1+41 (0)44 445-16-80 - www.sgs.com







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شركة هشام القيسي وأولاده ذ.م.م HISHAM AL QAISSI & SONS L.L.C

اللحارة: المقابلين، شارع إبــراهيم الشيباني MANAGEMENT: ALMUOABLIN IBRAHIM AL SHIBANI ST.

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Our Investments





