



OIL&BIO TRADE SA

Company Profile

January 24

Company Overview

Vision – An experienced biodiesel trading company



Established in the early 20th century, **Oil&Bio Trade SA**, a **Swiss-based family-owned company**, has been a steadfast presence in the **oil trading and biofuel sector**.

Beyond its legacy, the company has evolved into a multifaceted entity, seamlessly integrating business consulting and brokerage services.

A key focus lies in meticulous sourcing of raw materials, encompassing diverse elements such as Used Cooking Oils (UCOs), vegetable oils, waste oils, animal fats, and fatty acids as far as crude oil, clean distillates, fuel oils and distillation residuals.

This forward-looking approach positions Oil&Bio Trade SA as a dynamic player, poised to navigate and contribute to the evolving landscape of **sustainable energy solutions**.

Leveraging its dedicated team and a global network of internationally qualified experts, Oil&Bio Trade champions the **waste-to-fuel circular economy**.

The company actively collaborates with international partners through strategic agreements, facilitating the distribution and logistics of biodiesel barrels and raw materials.

With a commitment to sustainability and traceability, Oil&Bio Trade ensures that sourced products meet rigorous certification standards, reinforcing its pivotal role in advancing environmentally conscious practices within the biofuel industry.

The company forges strategic partnerships with raw material suppliers, biodiesel and oil producers, and shipping companies, fostering a comprehensive and efficient supply chain. These alliances strengthen its capacity to source quality raw materials, produce premium biodiesel, and streamline logistics operations.

Positioned as a versatile industry player, the company excels in optimizing key aspects of biofuel **blending** and distribution.

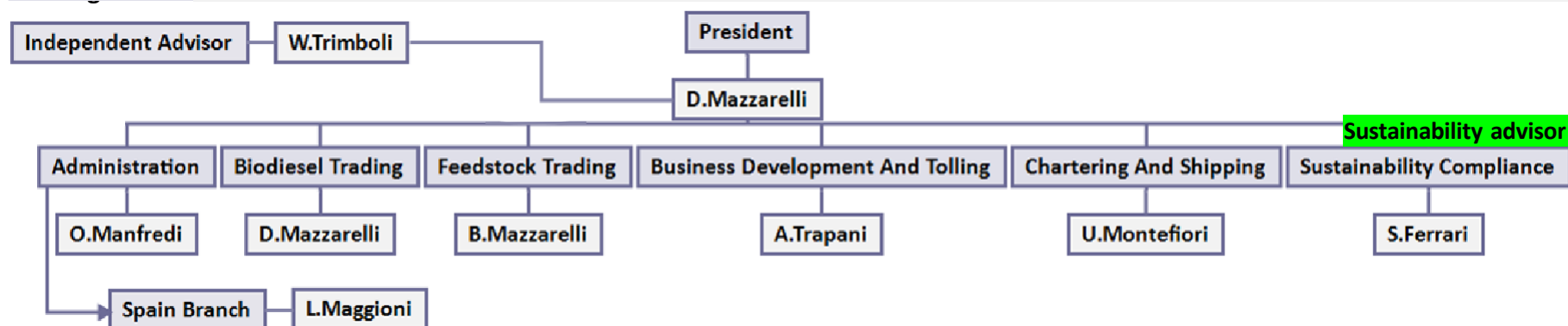
Since 2017 the firm is SGS certified, according to the ISCC (International Sustainability and Carbon Certification scheme) and is therefore qualified to trade in biofuels, semi-finished products and raw materials (e.g. Used Cooking Oil, Animal Fat), representing for the supply chain the *trait d'union* between feedstock producers and the large companies that use them to produce biofuels.

Company Overview

Ownership and Management

Ownership

	100% owner and President. During his more than three decades as a manager, Mr. Mazzarelli has started his professional career in Milan PSA Group (Peugeot Citroen), acting as Assistant to the CEO of the Italian Branch.
D. Mazzarelli	Since 1993, he has been working in the maritime oil sector, first in the family business Mediterranean Oil Company (M.O.C.) SRL, then in its own company Smeralda Bunker Trade (S.B.T.) SPA. He moved to Switzerland in 2010 and he founded Oil&Bio Trade SA



W. Trimboli	Accomplished financial executive with 20 years of expertise in financial systems, trading and hedging. Recognized for leadership in energy, renewables, and automotive sectors. Career journey began in 1998 at IVECO spa, steadily rising through the ranks to hold the position of CFO Poland.	A. Trapani	From 1987 to 2004 he acted as financial advisor at Banca Generali before joining Gesfid in Lugano. He left the firm in 2012 Aiccon SA, where he worked on Oil & Gas mandates. Since 2016 he's been working in the Development of Tolling at Oil&Bio Trade
B. Mazzarelli	In 2017 he worked as assistant chartering man at Med Broking, London (UK). He then joined Oil&Bio Trade as Head of Logistics and Tolling in 2019 of Raw Material	U. Montefiori	He graduated from the University of Genoa-Maritime Economics in 2017, he worked one year as Junior Broker at Banchero Costa - Dubai (UAE) and since 2019 he's been working as Broker at Armator Shipping and Chartering Man at Oil & Bio Trade SA

Performance

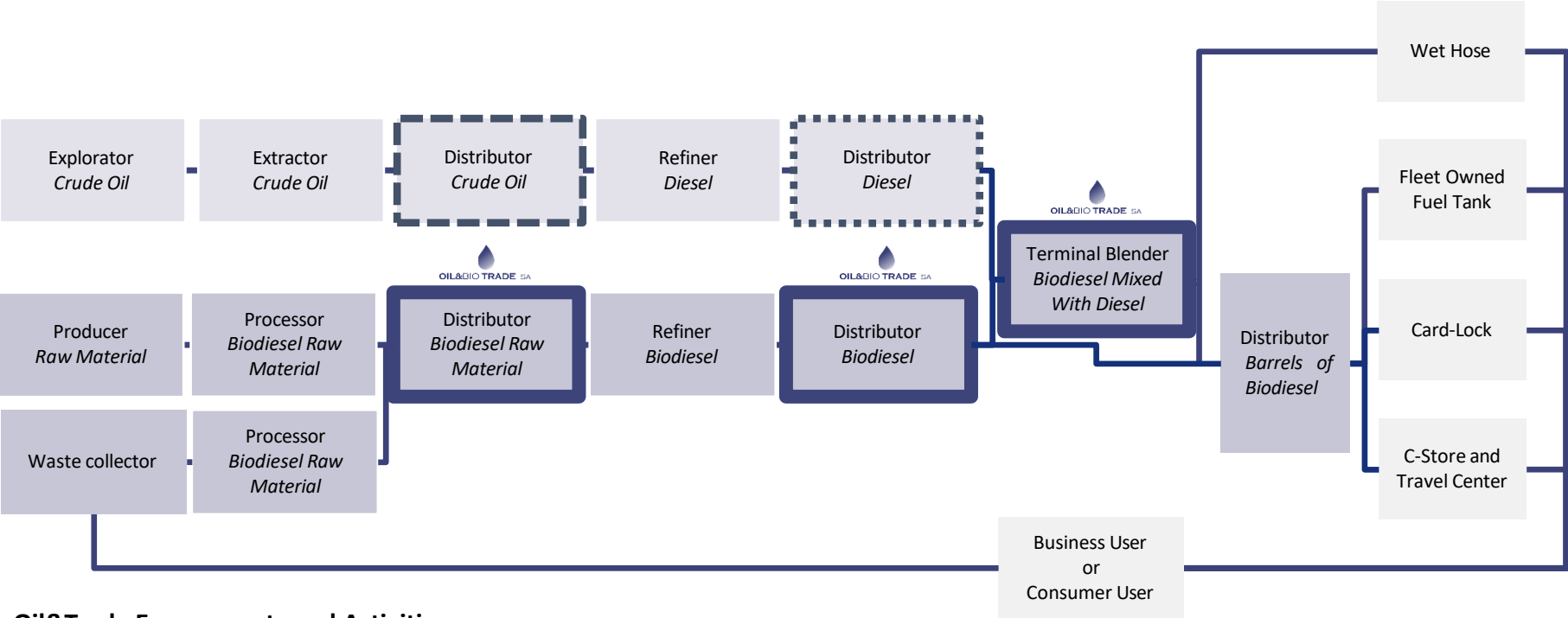
Oil&Bio Trade Track Record

2014 - Incorporation

2017	2018	2019	2020	2021	2022	2023
<p>Biodiesel Trading 100,000 tons/year</p> <p>Obtaining European ISCC certification (biodiesel and feedstock trading)</p>	<p>Biodiesel Trading 150,000 tons/year</p> <p>Raw material tolling - 15,000 tons/year</p> <p>ISCC Certification</p> <p>NIS Certification (National Italian Scheme)</p>	<p>Trading 200,000 tons/year</p> <p>Raw material tolling - 15,000 tons/year</p> <p>ISCC certification</p> <p>NIS Certification (National Italian Scheme)</p>	<p>Trading 300,000 tons/year</p> <p>Raw material tolling - 20,000 tons/year</p> <p>ISCC certification</p> <p>NIS (National Italian Scheme) certification</p> <p>Tallow licence obtained in Spain</p>	<p>Trading 350,000 tons/year</p> <p>Raw material tolling 25,000 tons/year</p> <p>ISCC certification</p> <p>NIS (National Italian scheme) certification</p>	<p>Trading 400,000 tons/year</p> <p>Raw material tolling 30,000 tons/year</p> <p>ISCC certification</p> <p>NIS (National Italian scheme) certification</p> <p>Green bond</p>	<p>Trading 600,000 tons/year</p> <p>Raw material tolling 50,000 tons/year</p> <p>ISCC certification</p> <p>NIS (National Italian scheme) certification</p> <p>Green bond</p> <p>Shipping decarbonization biobunker and fuel oils</p> <p>Carbon credits offset market development</p>

Market Review

Value Chain



Oil&Trade Engagements and Activities

		Value Chain		
		Distributor		
Products	Biodiesel Raw Material	Core Market		
	Biodiesel Barrels			
	Blended Biodiesel/Diesel Barrels			
		European based		
		Geography Suppliers		
		European Based		Geography Clients

THANKS

SGS



OIL&BIO TRADE SA

