



股票代码: 002973.SZ

QiaoYin City Management Co., Ltd.

China's Largest Environment Service Provider

Where We Go, Cities Glow

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A nighttime photograph of a city skyline. On the left, a tall, modern skyscraper with a glass facade is illuminated, featuring a green logo at the top. In the foreground, a lower building with a curved, glass-fronted section is also lit up. The background shows a dense urban landscape with various buildings and a body of water reflecting the city lights. The sky is dark blue with some clouds and a few stars. A green rectangular box with rounded corners is positioned in the center-right of the image, containing the text '01 COMPANY PROFILE'.

01

COMPANY PROFILE

COMPANY PROFILE

China's **1st** A-share Listed Public Utility Service Enterprise

20+ Years Professional Operation And Management Experience

560+ Projects Globally

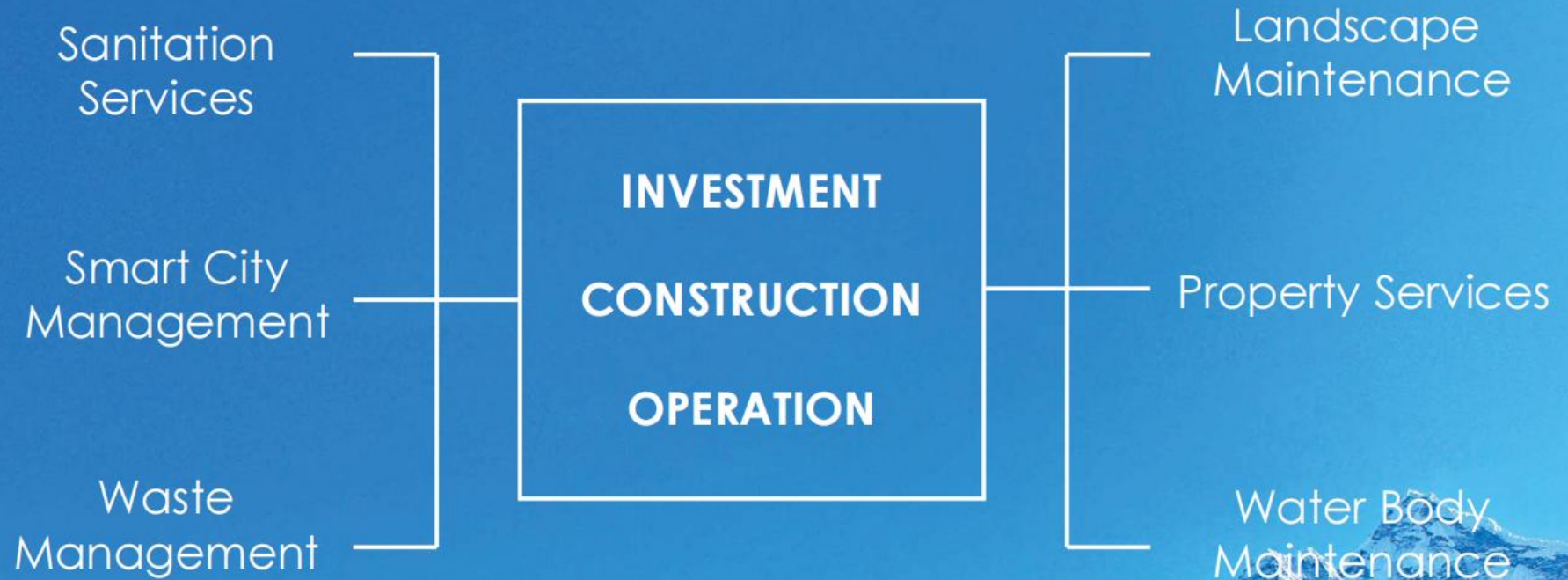
Total Contract Value Over **89 Billion** Yuan (12.5 Billion Dollars)

70,000+ Employees

40,000+ Specialized Cleaning Machines



MAJOR BUSINESS



HISTORY

2001-2008

2001: founded
2008: started
sanitation businesses

2009-2016

2010: started
environmental
protection services,

2016: launched the
intelligent sanitation
service platform

2017-2021

2019: Top 500
Guangdong Enterprise
2020: listed on the
Shenzhen Stock
Exchange

2021: annual total
contract value and
annual service amount
ranked 1st in the
industry

2022-present

2023: AI-driven
Strategy

2024: reached out to
global markets (UAE
(RAKEZ), Indonesia,
Malaysia, Cambodia)

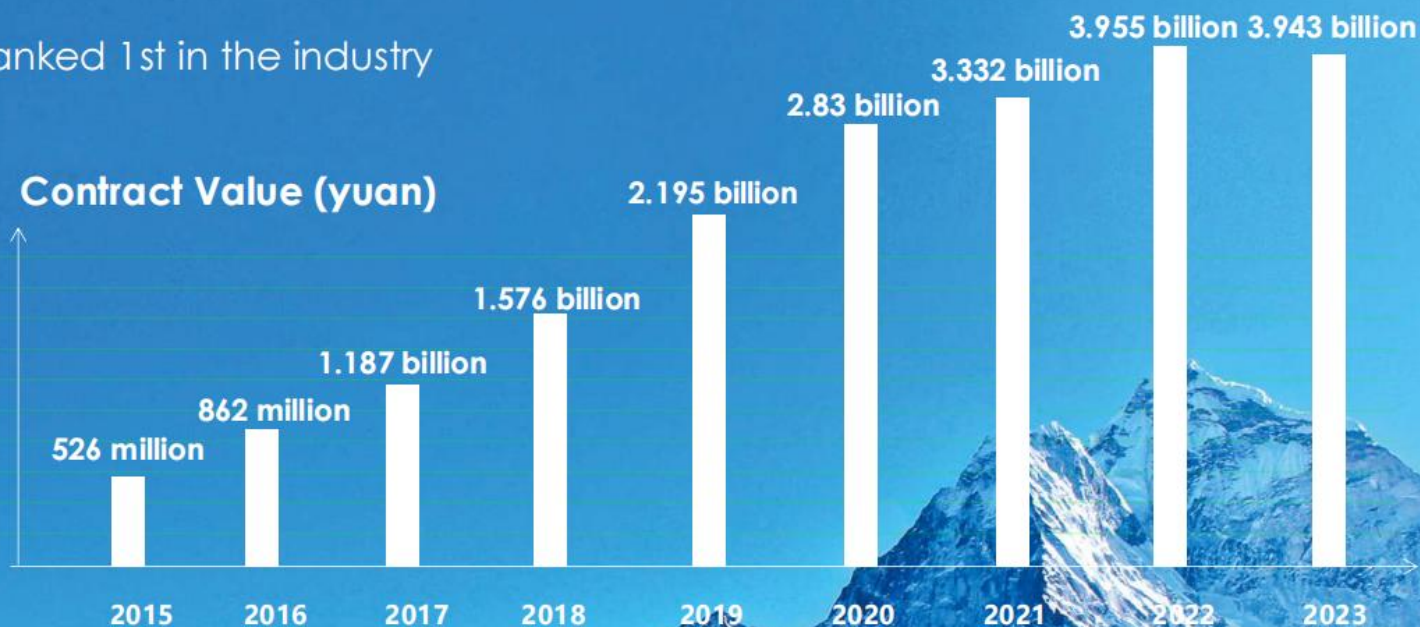
ANNUAL CONTRACT VALUE

2017: 1st in the Sanitation Road Sweeping Enterprises Ranking

2019: annual contract value exceeded 10 billion yuan

2020: annual contract value ranked 1st in the industry

2022: annual contract value ranked 1st in the industry



RAPID GROWTH



Mainland China:

100+ cities across **26**
provinces, autonomous
regions and municipalities

Overseas:

UAE (RAKEZ), Indonesia,
Malaysia, Cambodia

TEAM

70,000 Employees
We hire employees across the globe

740 Experts
We are versed in multiple industries



Guo Qihai

Vice President
Postgraduate Qualifications
Senior Engineer
Master Supervisor Of Guangzhou University
20-year Experience In Environmental Technology R&D



Liu Meihui

CFO
MBA From Sun Yat-sen University
Senior Accountant
Certified Public Accountant
25-year Experience In Accounting



Chen Xuequn

Assistant Executive
15-year Experience In
Environmental Sanitation
Business Management



Liang Jun

CTO
Postgraduate of Nanjing University And Harbin
Institute Of Technology
General Manager Of Hefei Intelligent Robotics
Research Institute
15-year Experience In Robotics And Ai Study

HONERS

2000+ at all Levels

China's Future Growth Listed Enterprise

China's Top 50 Environmental Enterprise

China's Top 100 ESG Listed Companies

China Listed Companies Golden Bull Award



INDUSTRY NORMS STANDARDIZATION

QiaoYin drafted, edited, and participated in

20+ national and group standards



PARTNERS

Local Governments
at All Levels

Financial Institutions

First-class Universities

 中国银行 BANK OF CHINA	 浦发银行 SPD BANK	 中国工商银行 INDUSTRIAL AND COMMERCIAL BANK OF CHINA	 平安银行 PING AN BANK	 交通银行 BANK OF COMMUNICATIONS	 中信银行 CHINA CITIC BANK
 中国民生银行 CHINA MIN SHENG BANK, LTD.	 民生证券 MINSHENG SECURITIES	 阿里云	 中国城市环境卫生协会 China Association of Urban Environmental Sanitation	 三一重工 SANY	 Lenovo 联想
 东风汽车集团有限公司 DONGFENG MOTOR CORPORATION	 德瑞机械 DERUI MACHINERY	 上海交通大学	 中国城市环境卫生协会	 浙江大学	 清华大学
 广州少年儿童图书馆 GUANGDONG CHILDREN'S READING ROOM	 COnature 与自然同行	 哈尔滨工程大学	 吉林大学	 吉林大学	 浙江大学
 鹏凯环境 PENGKAI ENVIRONMENTAL 证券代码: 838928	 PICC 中国人民保险	 中国石化 SINOPEC	 中国石油	 NYlube 南油	 中信证券 CITIC SECURITIES

OVERSEAS



Contract with Thi, JAN 2025



RAK Transport Authority, FEB 2025



RAK Municipality, FEB 2025



RAK Chief, NOV 2024



RAK Public Service Department, FEB 2025



RAK Municipality, FEB 2025

OVERSEAS



Consulate General of
Malaysia , JAN 2025



His Highness Sheikh Saud bin Saqr Al
Qasimi in Guangzhou, NOV 2024



Phnom Penh, NOV 2024



RAK EPDA, FEB 2025



QiaoYin Team with RAK Chief, NOV 2024



RAK Marjan, FEB 2025

BRAND

1st

China's A-share Listed Public Utility Enterprise

2000+

honors of all levels and areas

58+

national-level healthy and civilized cities

11 years

high-integrity enterprise



SCALE

89 billion+

total contract value over 89 billion yuan
(12.5 billion dollars)

560+

projects

100+

cities served

200 million+

population served



03

BENCHMARKING PROJECTS



SANITATION

2017 LARGEST INTEGRATED SANITATION PROJECT GUANDU, YUNNAN

Contract Value: **7 Billion Yuan (975 Million Dollars)**

Period: 20 Years

Start Time: 2017

Service Content: Road Sweeping And Cleaning, Garbage Collection And Removal, Public Toilets Operation, Management And Maintenance, Landscape Maintenance, River And Wetland Maintenance, Landscape Lighting Operation, Equipment Renewal And Maintenance



OVERSEAS INVESTMENT

Industrial Park Joint Development UNITED ARAB EMIRATES

Contract Value: **200 Million Dollars**

Start Time: 2025

Period: 3 Years

Partner: THi

Cooperation Content: Integrated Environmental
Management Services, Property Management,
Landscaping, Soil Remediation, Renewable Resources,
Low-altitude Economic Business, Environmental Protection
Infrastructure Investment And Construction



LEACHATE TREATMENT

CHINA'S LARGEST LEACHATE TREATMENT BOT PROJECT GUANGZHOU, GUANGDONG

Daily Handling Capacity: 4,000-ton Wastewater

Floor Space: 2.75 Hectares

Start Time: 2019

Service Content: Invest, Construct, Operate, And
Manage A Leachate Treatment Plant That Treats Both
High And Low Concentration Wastewater



WATER SANITATION

WATER-AND-LAND INTEGRATION SANITATION PROJECT GUANGZHOU, GUANGDONG

Contract Value: **1.33 Billion Yuan (186 Million Dollars)**

Period: 15 Years

Start Time: 2020

Service Content: Inner Ring Street Cleaning And Washing, Soundproof Wall (Screen) Cleaning, Central City Car Tunnel Wall Cleaning, Special Road Cleaning And Deodorization, 640-kilometer Land Area Cleaning And Washing, 158.53-kilometer Pearl River Waters Cleaning



INCINERATION PLANT

DOMESTIC WASTE COLLECTION AND WASTE INCINERATION INTEGRATED PPP PROJECT LICHUAN, HUBEI

Total Investment: **483 Million Yuan (67 Million Dollars)**

Period: 28 Years (Including 2-year Construction)

Start Time: 2021

Expected Carbon Emission Reduction: 670,600 Tons

Main Outputs: 110 Million Kwh Annually

Construction Scale: Two 350 T/D Mechanical Grate Furnaces+ A 15 MW Condensing Steam Turbine Generator Set





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THANKS



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